



The Consultant Quarterly February 2015

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Salmon Re-Elected President of NARUC's Commissioners Emeritus

For the 14th straight year, Dr. Edward H. Salmon, a former State utility regulator, was elected President of the National Association of Regulatory Utility Commissioners' (NARUC) Commissioners Emeritus organization.



Dr. Salmon served six years as a State utility regulator and three years as President of the New Jersey Board of Public Utilities. During that time he became a highly active member of NARUC, and served as Vice President, President of Great Lakes Conference (16 states), Chairman of NARUC Executive Committee, and Founder of the Washington Action Committee.

Formed in 1979, the Commissioners Emeritus program represents former State public utility commissioners from around the country. It serves as a resource and network of experience for NARUC, its officers and members.

Dr. Salmon is the current Chairman of Salmon Ventures Limited, a New Jersey-based consulting firm that he helped found in 2003. Dr. Salmon also holds positions including: Chairman/Founder of New Jersey Energy Coalition, President of the NextGen ARTP, and Chairman of Richard Stockton College's William J. Hughes Center for Public Policy.

In addition, Dr. Salmon served on the Board of Directors for the National Regulatory Research Institute and National Society of Rate of Return Analysts. Prior to his regulatory career, Dr. Salmon spent 26 years in government as a former Mayor, Freeholder Director, State Legislator, and a member of the Governor's Cabinet.

"Congratulations to Dr. Salmon for being elected again to serve as President of the Commissioners Emeritus organization," said NARUC President Lisa Edgar. "His understanding of these issues and dedication to public service epitomizes what it means to be a part of NARUC. My thanks for his continued leadership and service."

Also elected as officers of NARUC's Commissioners Emeritus were Vice-President Jim Sullivan of Alabama and Secretary/Treasurer Kim Pizzigrilli of Pennsylvania.

Briefing with Senator
Cory Booker

**Congressman
Pallone Sits Down
With Utility CEOs**

On Monday January 26th, Congressman Frank Pallone sat down with utility CEOs for a meeting on federal energy issues and their effect on NJ. The discussion was lively and very productive.

Keep up with the
Coalition!



SVL works closely with the NJEC to generate public support for the generation and delivery of clean, reliable, affordable energy for NJ.

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Salmon Ventures Announces Phil Sgro As Manager Of Communications And Research

Salmon Ventures Limited (SVL) is pleased to announce the addition of Philip Sgro as Manager of Communications and Research.

Sgro joins the firm fresh off the campaign trail, where he worked on the re-election campaign for U.S. Senator Kay Hagan. Phil spent his time with the campaign working in research. Previously, Phil worked for the North Carolina General Assembly, providing legislative assistance to State Senator Donald Vaughan of Guilford County.



"We are thrilled to introduce Phil as our Manager of Communications and Research," said Dr. Edward H. Salmon, Chairman of Salmon Ventures Limited. "Phil brings a strong personality and skill set that will help the SVL family continue to surpass expectations and goals," continued Salmon.

Sgro is a 2013 graduate of East Carolina University with a Bachelor of Arts degree in History. During his time at East Carolina, he served as Vice President of Programs for the Delta Alpha chapter of Sigma Tau Gamma. Sgro is a native of the Philadelphia area, having grown up in Jenkintown, a small suburb of the city. He currently resides in South Jersey.

"Phil's hardworking attitude, credentials, and past experiences make him a valuable asset to the firm, one that we are pleased to have represent SVL," added CEO Kim Schalek Downes. "In Phil we have gained a key player in communicating with our clients on key issues and initiatives," concluded Schalek Downes.

Salmon Ventures Limited is a national consulting firm specializing in governmental and regulatory strategies for utilities, governmental entities, businesses, and educational institutions.

Senator Menendez Visits Atlantic City

U.S. Senator Robert Menendez visited with local businesses and leaders during an event at the Atlantic City Country Club. There he talked about job creation and the importance of Atlantic City's economy to the state of New Jersey.



NJEC Welcomes FERC Commissioner Tony Clark

Members and non-members alike joined together to welcome FERC Commissioner Tony Clark as our Fall Energy Forum keynote speaker. Also in attendance were NJ BPU Commissioners Joe Fiordaliso and Upendra Chivukula.

We were thrilled with the outcome of the event. Addressing a packed room, Commissioner Clark gave a very informative speech on current energy issues facing our nation and state. It was great to see such an engaged and energetic audience. With an interactive Q&A segment, we continued our efforts to emphasize the importance of innovative energy initiatives.



All in attendance found the event to be informative and an excellent networking opportunity.

We also want to thank our sponsors: Atlantic City Electric, NJSEED, and Hutchinson Mechanical Services. It is because of the support of our event sponsors and member companies that this event exceeded our expectations.



Mike Drulis (Director of NJSEED), Vince Maione (President of Atlantic City Electric), Ed Hutchinson (President of Hutchinson Mechanical Services), FERC Commissioner Tony Clark, Bill Levis (President of PSEG)

Assemblyman Jon Bramnick featured speaker at Shore Medical Center's ELF

(Somers Point, NJ)-October 16, 2014- Shore Medical Center welcomed 100 local business, community and civic leaders to its Fall Executive Leadership Forum on Wednesday, October 15. The event was hosted by Shore's President & Chief Executive Officer Ron Johnson. Featured speaker Assembly Minority Leader Jon Bramnick discussed key issues affecting the State and local community, including property taxes, charity care, and the future of Atlantic City.



Assemblyman Samuel Fiocchi, Assemblyman Jon Bramnick, Ron Johnson (President of Shore Medical Center)

When asked about what items are top on his list in health care, Bramnick responded, "The long term concern I have is ensuring people have enough quality care in America. People have always come to the United States for quality care, and that has to be the main goal. I am hopeful that no other hospitals will have to be closed."

The event was held in the Board Room located on the 4th floor of the Surgical Pavilion. The Executive Leadership Forum takes place twice a year at Shore, giving invited guests the opportunity to meet and network with key leaders and decision makers.



Dr. Salmon Re-Elected As President Of The Stockton Aviation Research & Technology Park Board of Directors.

Galloway Township, NJ - The Stockton Aviation Research & Technology Park (ARTP) board of directors today elected its officers for 2015.

Dr. Edward H. Salmon, former president of the New Jersey Board of Public Utilities and a former assemblyman, was re-elected as president. Dr. Salmon currently is chairman of Salmon Ventures, Ltd. a national firm based in Cumberland County that provides professional consulting to utilities, industry, government and education.

Dr. Anne Harlan, retired director of the Federal Aviation Administration William J. Hughes Technical Center, was re-elected as vice president.

Atlantic County Executive Dennis Levinson, represented at the meeting by his chief of staff, Howard Kyle, was re-elected as secretary.

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