

**PROFESSIONAL QUALIFICATIONS
OF
KIMBERLY SCHALEK DOWNES
SALMON VENTURES, LTD.**

Has nineteen years experience in increasing responsibility in the area of governmental and regulatory relations. Positions held include Aide to an Assemblyman and Mayor, Grants Director, and Chief of Staff for a New Jersey State Commissioner. Before assisting in the formation of Salmon Ventures Ltd., served as Vice President and Executive Coordinator of a major New Jersey based consulting firm.

EXPERIENCE

May 7, 2004 - Present

President/Chief Operating Officer, Salmon Ventures Limited, Millville, NJ. Responsible for the coordination of all Salmon Ventures projects and for providing professional consulting services to each of our clients. Attend local and national conferences/meetings representing our clients' various interests.

March 4, 2003 – May 6, 2004

Vice President, Salmon Ventures Limited, Millville, NJ. Facilitated in the successful establishment of Salmon Ventures Limited. Organized and maintained all financial records relating to Salmon Ventures Limited. Maintained close working relationship with clients who include state and national utility companies, governmental bodies and school districts during transition to Salmon Ventures.

August 1997 – March 3, 2003

Vice President & Executive Coordinator, AUS Pathways, AUS, Inc., Mt. Laurel, NJ. Responsible for the administrative duties of a major New Jersey based consulting firm, including the research and writing of client reports and all billings activities. Worked closely with clients who include state and national utility companies, governmental bodies and school districts. Many functions are in the area of governmental and regulatory relations.

February 1992 – May 1997

Chief of Staff for Commissioner Edward H. Salmon, NJ Board of Public Utilities, Trenton, NJ. Coordinated staff scheduling and project assignments; prepared technical summaries on issues appearing before the Commissioner; attended meetings and workshops on behalf of the Commissioner; served as a liaison to staff, state and federal agencies, and other regulatory boards across the country; supervised the daily activities of the Commissioner's office and those of his immediate staff, including scheduling and travel arrangements.

August 1991 – February 1992

Grants Director, Community Development Office, Woodbine, NJ. Administered State and Federal funded community development programs. Program grant budget totaled over \$15 Million, and included the construction of a community/recreation center, infrastructure improvements and housing rehabilitation.

Confidential Assistant to the Mayor, Woodbine, NJ. Coordinated daily activities of the Mayor's office, including constituent services, development and distribution of news releases, letter writing, and the researching and implementation of various community based assistance programs.

June 1990 – August 1991

Legislative Aide, Assemblymen Edward H. Salmon & Raymond Batten, Millville, NJ.
Represented the Assemblymen at various affairs, attended meetings and workshops, assisted constituents, researched legislation affecting the First District, and responded to various types of correspondences.

EDUCATION

1990 – Dickinson College, Carlisle Pennsylvania
B.A. Political Science – Concentration in State & Local Government
Policy & Management Studies – Concentration in Environmental Policy

CONTINUING EDUCATION

1993 – Hands Across the Water Exchange Program
Selected to join a group of educators participating in a cultural/educational exchange with educators from Sweden.

ELECTED POSITION

1991 – 1998 – Woodbine Board of Education, Woodbine, NJ
Served on local board of education for seven years, of which 1 year as vice president and 2 years as president.

CIVIC/COMMUNITY

Former member of Municipal Alliance Committee
Former member of Recreation Commission

PROFESSIONAL

Board of Directors – Southern New Jersey Development Council

PERSONAL

Married for 8 years to Samuel Downes. Sam is an educator and a Lt. Colonial in the United States Army Reserves. Kim and Sam have one child – Samantha Rose.